



# FMS Customer Included and Fee Based Safety Offerings

Ryder Fleet Risk Services

[fleetriskservices@ryder.com](mailto:fleetriskservices@ryder.com)

SUPPLY CHAIN | DEDICATED TRANSPORTATION | FLEET MANAGEMENT SOLUTIONS



# Lease Customers

## Included Safety Offerings:

- **Virtual Consultation with Fleet Risk Services (FRS)**  
[fleetriskservices@ryder.com](mailto:fleetriskservices@ryder.com)
  - New DOT number Registration
  - Reinstatement or application of Authority (all types)
  - Biennial Updates
  - UCR Registration
  - FMCSA Portal Guidance
  - Tax and Registration Guidance
  - FMCSA & OSHA Guidance
  - State Intrastate Regulations
  
- **Fleet Safety Assessment (FSA)**
  - Health check of DOT compliance, Safety and Training practices.
  - Complete review of Safety Systems in Place and recommendations for compliance/improvement

# Lease Customers

## Included Safety Offerings:

- **Virtual Safety/Compliance Meeting**
  - Customer will be entitled to one virtual safety meeting for their drivers or management team
  - Topics of their choice
  
- **Monthly Safety and Compliance Messages**
  - Available on Salesforce and Seismic
  
- **Vimeo Safety Library**  
<https://vimeo.com/channels/rydersafetylibrary/page:1>
  
- **Industry leading model fleet safety manual**
  - Based on Ryder's Internal Safety Policies
  - Ready to Apply

# Lease Customers

## Included Safety Offerings:

- **Safety Training Content**
  - Ready made PowerPoint/PDF Presentations or custom content available upon request
- **Invites to FRS Webinars**
  - Free quarterly webinars which cover various DOT topics and feature industry experts
  - DOT for Beginners
  - What to Expect When Audited
  - Elements of An Effective Safety Program
  - All webinars are archived on the Vimeo Safety Library accessible via Salesforce Content Library

# Customer Education

## Safety Messages

- Weekly safety messages
- Distribution to 7,500+ external customers

## Ryder Fleet Risk Services LinkedIn Page

- 7,500+ connections,
- 1,000+ post views/week
- 500+ profile views/week
- Relevant content uploaded weekly



## WEBINAR

As a Ryder Customer:

You are invited to learn about industry relevant topics presented by leading experts. These past webinars are archived on our Safety Vimeo library.

### ATA Update CSA/SMS Methodology Proposal

Learn of the proposal to change the CSA scoring from Dan Horvath, SVP Regulatory Affairs and Safety Policy American Trucking Association.

### Latest Cyber Threats and How To Prepare Now

Trends and tips for mitigating your risk now and in the future. Presented by Heather Hughes J.D., CHPC, HCISPP Vice President, Aon Cyber Solutions.

### Post Crash – Expert Witness Testimony

Learn how to protect yourself and your company from litigation when involved in a crash from Expert Witness John Holder retired Michigan State Police.

### Pre and Post Trip Inspections

Presented by the Commercial Vehicle Safety Alliance (CVSA) and guest speaker Kerri Wirachowsky, Director of Inspection Programs.

# Lease Customers

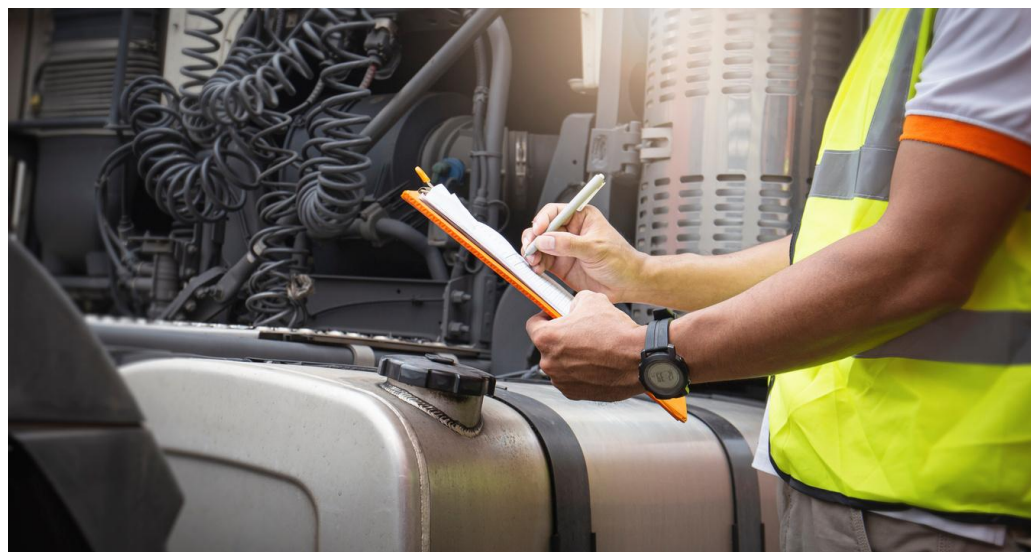
## Additional Fee Based Safety Offerings from Fleet Risk Services

### CSA Analysis

Initial/Quarterly/Monthly – KPIs, trends measured, improvement plan.

### Data Q Support

Evaluate violation for applicability and submit request for review.



### Onsite Driver or Management Safety Meetings\*

Industry standard topics or custom content  
Management Education of FMCSA Regs.  
Driver Safety Topics or Key Note Address

### On-Site Mock DOT Audit\*

Review all aspects of operation, identify gaps, implement solutions and DOT style final report.

### On-Site Driver Training\*

Full Day On-Site Training  
Classroom and Hands On  
Utilizing “Commentary Driving” method



\*At our hourly rate plus travel, minimum hours may apply.

# Lease Customers

**\*partnership agreements with vetted third-party providers. Customers receive special pricing through Ryder's volume discount**

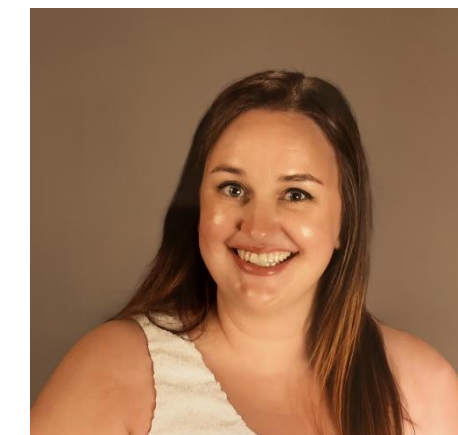
## Additional Fee Based Safety Offerings\*

- **Continuous Driver MVR Monitoring**
- **Driver Qualification File Management**
- **Drug & Alcohol Program**
- **Telematics Solutions**
- **In-person CDL Training & Driver Improvement**
- **On-Line Driver Training**

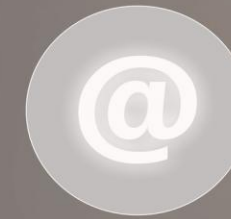


# Fleet Risk Services – Our Team

- **Bill Kotynski** - Retired Michigan State Police, Commercial Vehicle Enforcement Division, Commander Investigative Unit; Current member of American Trucking Association's Law Enforcement Advisory Board, Current Member of Michigan State Police Commercial Vehicle Enforcement Division Motor Carrier Advisory Board, Current Commissioner to the Michigan Truck Safety Commission-Appointed By State Governor
- **Mike Mencaroni** – Former Director of Safety for Ryder, Certified Safety Professional (CSP) by Board of Certified Safety Professionals, Represents American Society of Safety Professionals (ASSP) on American National Standards Institute (ANSI) Z15.1-2024 Safe Practices for Motor Vehicle Operations, Former Certified Defensive Driving Instructor by the National Safety Council, Former owner of 3PL company in NY tristate area acquired by Ryder in the 1990s, Current CDL-A holder
- **Jeff Boller** - Joined Ryder in November of 2024 after retiring from the Michigan State Police Commercial Vehicle Enforcement Division where he led the state's hazardous materials and investigative unit. During his law enforcement career, Jeff was also qualified as a hazardous materials instructor for both the US Department of Transportation and the Commercial Vehicle Safety Alliance. Jeff has nearly three decades of commercial vehicle experience ranging from routine DOT roadside inspections to complex and detailed investigations.
- **Casey Turner** – FRS Safety Analyst and Project Manager, responsible for all stand alone functions and accounting for the department. Ran several projects in the past rolling up to finance in the SSC including the COI group.



# Contact Information



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**View my  
LinkedIn®  
Company Profile**

*Connect with us on LinkedIn –  
Ryder Fleet Risk Services – we  
have over 7,500 connections.*